

9 July 2019

## **Real Estate Company Updates**

| Real Estate Company Updates            |       |  |   |  |  |
|--|-------|--|---|--|--|
| Company                                | Detai | ls   |   |  |  |
| Prime US Reit                          | •     | <ul> <li>After shelving its IPO previously, Prime US Reit will start trading on the mainboard on 19 July.</li> <li>This will make it the third US office Reit, after Manulife US Reit and Keppel-KBS US Reit.</li> <li>It holds a portfolio of 11 Class A and freehold office properties located in 9 high-growth office markets across the US, which are valued at US\$1.2 billion.</li> <li>The guidance price is unchanged at US\$0.88 per unit, which translates to a distribution yield of 7.4% in 2019, and 7.6% in 2020.</li> <li>The offering size has reduced from US\$705 million to US\$612 million.</li> </ul> |   |  |  |
| Frasers<br>Property                    | •     | <ul> <li>Frasers Property will combine its industrial and logistics operations in Australia and Europe into a new business unit, worth a total of S\$5.4 billion in assets under management.</li> <li>The unit will work with Frasers Logistics &amp; Industrial Trust with regard to asset and property management.</li> <li>The operations have grown more than 200% over the past 5 years, from S\$1.6 billion.</li> </ul>  |   |  |  |
| Hoa Nam<br>Building<br>Collective Sale |       | Hoa Nam Building   |   |  |  |
|  |       | Location   | 27 Foch Road (Jalan Besar / Lavender Street)                    |  |  |
|  |       | Location Highlights  | 650m from Bendemeer station, 750m to Farrer Park station        |  |  |
|  |       | Asking Price   | S\$160 million (S\$1,866 psf on GFA)                            |  |  |
|  |       | Year Built   | 1983  |  |  |
|  |       | Tenure   | Freehold  |  |  |
|  |       | Zoning   | Commercial and Residential                                      |  |  |
|  |       | Floors   | 16-storey office building with retail units on the ground floor |  |  |
|  |       | Units  | 36 residential apartments, 14 office units, 33 retail units     |  |  |
|  |       | Gross Floor Area   | 85,744 sqft   |  |  |
|  |       | Strata Area  | 56,123 sqft   |  |  |
|  |       | Site Area  | 21,365 sqft   |  |  |
|  |       | Current Plot Ratio   | 4.01 (URA Master Plan 2014: 3.0)                                |  |  |

**Huttons Asia** 

20 August 2019

**Development Options** 

Marketing Agent

Tender Deadline

Can be built up to existing GFA or be rezoned to full commercial use at a plot ratio of 3.0, no DC due to high development baseline



## Sultan Plaza Collective Sale

- Sultan Plaza is up for a second attempt at en bloc sale with its price unchanged.
- The previous attempt was launched on 16 January 2019.

## Sultan Plaza

| Location                         | 100 Jalan Sultan (Beach Road)   |
|----------------------------------|---|
| Location Highlights              | 400m to Nicoll Highway station, 510m to Lavender station  |
| Asking Price                     | S\$380 million  |
| Tenure                           | 99-year (58 years remaining - from 1978)  |
| Zoning                           | Commercial  |
| Units                            | 244   |
| Development Baseline             | 244,667 sqft  |
| Site Area                        | 52,471 sqft   |
| Current Development Plot Ratio   | 4.66  |
| Development Options              | 3 options: Hotel, commercial and residential use, and existing full commercial use at a plot ratio of 5.0 (GFA of 262,354 sqft) |
| Estimated Development<br>Charges | S\$57.5 million for hotel use, S\$12 million for commercial and residential use, S\$16.1 million for full commercial use.       |
| Marketing Agent                  | ERA Realty Network  |
| Tender Deadline                  | 1 Aug 2019  |

## **Global Real Estate Market**

News Updates

| Country                       | Details   |
|-------------------------------|---|
| Singapore                     | <ul> <li>Around 500 older buildings will have to install critical fire safety features with the proposed Fire Safety Act.</li> <li>These buildings were built before the 1991/2002 Fire Code and have a higher occupancy load.</li> </ul> |
| US-UK Envoy<br>Row            | <ul> <li>Trump hits out at May after the release of cables criticising him.</li> <li>UK is still supportive of its US envoy.</li> </ul>   |
| US-China<br>Trade War         | The US state department has approved a possible sale of arms worth US\$2.2 billion to Taiwan  |
| US-Iran                       | Iran has exceeded the uranium enrichment cap set by the 2015 nuclear deal.  |
| Hong Kong<br>Extradition Bill | <ul> <li>Lam announced that the bill was dead and that it was a complete failure.</li> <li>However, she stopped short of withdrawing the bill, initiating an inquiry into the police, or offering to step down.</li> </ul>                |

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